

Message Text

UNCLASSIFIED

PAGE 01 PARIS 10658 121753Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 NEA-10 EB-08 /031 W

-----130213Z 040067 /70

R 121812Z APR 77

FM AMEMBASSY PARIS

TO AMEMBASSY RABAT

AMEMBASSY TEHRAN

AMEMBASSY TUNIS

AMEMBASSY TRIPOLI

AMEMBASSY CAIRO

AMCONSUL CASABLANCA

AMCONSUL TANGIER

USINT BAGHDAD

INFO SECSTATE WASHDC 1648

AMEMBASSY BRUSSELS

UNCLAS PARIS 10658

E. O. 11652: N/A

TAGS: BTIO, BEXP

SUBJECT: PARIS ACTION ON TRADE AND GOVERNMENT

PROCUREMENT OPPORTUNITIES FROM NORTH AFRICAN AND

NEAR EASTERN POSTS.

1. SOME ACTION ADDRESSEES HAVE ON OCCASION SENT US FOR ACTION OR INFO COPIES OF TRADE OR GOVERNMENT PROCUREMENT OPPORTUNITIES, SINCE MANY US COMPANIES COVER NORTH AFRICA AND THE NEAR EAST FROM PARIS OFFICES. WE NOW HAVE A SMOOTH RUNNING PROCEDURE TO CALL THESE OPPORTUNITIES TO THE ATTENTION OF APPROPRIATE US-OWNED FIRMS IN FRANCE. HOWEVER, OUR SOUNDINGS WITH THESE COMPANIES INDICATE INTEREST IN RECEIVING TO'S AND GPO'S ONLY IN THE ENGINEERING AND CONSTRUCTION FIELDS; THERE IS LITTLE IF ANY INTEREST IN OTHER OPPORTUNITIES. THEREFORE, WE REQUEST THAT ADDRESSEES COPY PARIS ONLY ON ENGINEERING AND CONSTRUCTION

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OPPORTUNITIES, TURNKEY PROJECTS, E.G. CONSTRUCTION OF INDUSTRIAL PLANTS, CHEMICAL AND PETRO-CHEMICAL PLANTS, LAYING OF PIPELINES, FOOD AND FEED PROCESSING AND PACKAGING PLANTS, PUBLIC WORKS PROJECTS, AUTOMATIC PALLETIZING SYSTEMS, HANDLING AND LOADING EQUIPMENT, SECURITY AND AUTOMATION EQUIPMENT, TURBINES, COMPRESSORS, RAILROAD AND ROLLING

STOCK. OPPORTUNITIES WHICH MEET OUR CRITERIA SHOULD
SHOW PARIS AS ACTION ADDRESSEE TO INSURE THAT THESE
MESSAGES ARE PROPERLY FLAGGED BY OUR MESSAGE CENTER.

2. EMBASSY PARIS IS CURRENTLY PREPARING A LIST OF
THOSE PARIS-BASED US FIRMS WHICH COVER ADDRESSEES
AREAS AND WHICH ARE INTERESTED IN RECEIVING OPPORTUNI-
TIES. WE SHALL FORWARD THIS LIST TO ADDRESSEES FOR YOUR
INFORMATION.
GAMMON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 12-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770127-0367
Format: TEL
From: PARIS
Handling Restrictions: n/a
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Legacy Key: link1977/newtext/t19770466/aaaacfag.tel
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Litigation History:
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Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
SAS ID: 2832424
Secure: OPEN
Status: NATIVE
Subject: PARIS ACTION ON TRADE AND GOVERNMENT PROCUREMENT OPPORTUNITIES FROM NORTH AFRICAN AND NEAR EASTERN POSTS.
TAGS: BTIO, BEXP
To: COM RABAT MULTIPLE
Type: TE
vdkgvkey: odbc://SAS/SAS.dbo.SAS_Docs/0741bda6-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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